

Ichor Holdings, Ltd. Statement of operations information (unaudited)	2018				2019				2020				2021			Fiscal Year		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	2018	2019	2020
<i>(Dollar figures in thousands, except per share amounts)</i>																		
<b>Net sales</b>	\$ 258,029	\$ 248,973	\$ 175,207	\$ 141,402	\$ 137,831	\$ 139,195	\$ 154,456	\$ 189,355	\$ 220,028	\$ 221,564	\$ 227,678	\$ 244,966	\$ 264,566	\$ 282,308	\$ 262,855	\$ 823,611	\$ 620,837	\$ 914,236
Cost of sales	215,430	205,098	146,993	119,953	117,608	119,662	133,763	163,440	191,254	192,302	195,172	210,616	225,054	234,955	219,218	687,474	534,473	789,344
<b>GAAP gross profit</b>	<b>42,599</b>	<b>43,875</b>	<b>28,214</b>	<b>21,449</b>	<b>20,223</b>	<b>19,533</b>	<b>20,693</b>	<b>25,915</b>	<b>28,774</b>	<b>29,262</b>	<b>32,506</b>	<b>34,350</b>	<b>39,512</b>	<b>47,353</b>	<b>43,637</b>	<b>136,137</b>	<b>86,364</b>	<b>124,892</b>
Non-GAAP adjustments:																		
Share-based compensation	130	177	178	123	142	181	186	196	196	239	289	267	306	298	343	608	705	991
Purchase accounting	4,524	315	—	—	—	—	—	—	—	—	—	—	211	—	—	4,839	—	—
Contract settlement loss	—	—	—	—	—	—	—	—	1,386	—	—	—	—	—	—	—	—	1,386
Facility shutdown costs	—	—	—	—	—	—	—	—	—	1,475	408	332	2,399	(102)	—	—	—	2,215
Other non-GAAP adjustments	—	—	—	116	103	26	—	—	—	—	—	3,743	106	—	—	116	129	3,743
Non-GAAP adjustments to GAAP gross profit	4,654	492	178	239	245	207	186	196	1,582	1,714	697	4,342	3,022	196	343	5,563	834	8,335
<b>Non-GAAP gross profit</b>	<b>47,253</b>	<b>44,367</b>	<b>28,392</b>	<b>21,688</b>	<b>20,468</b>	<b>19,740</b>	<b>20,879</b>	<b>26,111</b>	<b>30,356</b>	<b>30,976</b>	<b>33,203</b>	<b>38,692</b>	<b>42,534</b>	<b>47,549</b>	<b>43,980</b>	<b>141,700</b>	<b>87,198</b>	<b>133,227</b>
<b>GAAP research and development expense</b>	<b>2,452</b>	<b>2,577</b>	<b>2,123</b>	<b>2,203</b>	<b>2,391</b>	<b>2,634</b>	<b>2,987</b>	<b>3,090</b>	<b>3,322</b>	<b>3,509</b>	<b>3,269</b>	<b>3,261</b>	<b>3,515</b>	<b>4,049</b>	<b>3,905</b>	<b>9,355</b>	<b>11,102</b>	<b>13,361</b>
Non-GAAP adjustments:																		
Share-based compensation	—	(137)	(152)	(241)	(147)	(191)	(241)	(240)	(240)	(200)	(291)	(299)	(303)	(326)	(376)	(530)	(819)	(1,030)
<b>Non-GAAP research and development expense</b>	<b>2,452</b>	<b>2,440</b>	<b>1,971</b>	<b>1,962</b>	<b>2,244</b>	<b>2,443</b>	<b>2,746</b>	<b>2,850</b>	<b>3,082</b>	<b>3,309</b>	<b>2,978</b>	<b>2,962</b>	<b>3,212</b>	<b>3,723</b>	<b>3,529</b>	<b>8,825</b>	<b>10,283</b>	<b>12,331</b>
<b>GAAP selling, general, and administrative expense</b>	<b>15,711</b>	<b>11,647</b>	<b>10,658</b>	<b>9,432</b>	<b>11,758</b>	<b>10,685</b>	<b>11,048</b>	<b>13,779</b>	<b>16,618</b>	<b>13,113</b>	<b>13,367</b>	<b>13,516</b>	<b>14,349</b>	<b>14,699</b>	<b>15,147</b>	<b>47,448</b>	<b>47,270</b>	<b>56,614</b>
Non-GAAP adjustments:																		
Share-based compensation	(3,661)	(901)	(941)	(936)	(1,041)	(1,103)	(1,365)	(3,504)	(2,429)	(1,702)	(1,837)	(1,886)	(1,806)	(2,057)	(2,291)	(6,439)	(7,013)	(7,854)
Facility shutdown costs	—	—	—	—	—	—	—	—	—	(61)	(73)	(114)	(111)	(274)	—	—	—	(248)
Other non-GAAP adjustments	(1,439)	(447)	(397)	672	(1,248)	(470)	(476)	(485)	(2,690)	(195)	(239)	(314)	(172)	(110)	(110)	(1,611)	(2,679)	(3,438)
Non-GAAP selling, general, and administrative expense	10,611	10,299	9,320	9,168	9,469	9,112	9,207	9,790	11,499	11,155	11,218	11,202	12,260	12,258	12,746	39,398	37,578	45,074
<b>Non-GAAP operating expenses</b>	<b>13,063</b>	<b>12,739</b>	<b>11,291</b>	<b>11,130</b>	<b>11,713</b>	<b>11,555</b>	<b>11,953</b>	<b>12,640</b>	<b>14,581</b>	<b>14,464</b>	<b>14,196</b>	<b>14,164</b>	<b>15,472</b>	<b>15,981</b>	<b>16,275</b>	<b>48,223</b>	<b>47,861</b>	<b>57,405</b>
<b>Non-GAAP operating income</b>	<b>34,190</b>	<b>31,628</b>	<b>17,101</b>	<b>10,558</b>	<b>8,755</b>	<b>8,185</b>	<b>8,926</b>	<b>13,471</b>	<b>15,775</b>	<b>16,512</b>	<b>19,007</b>	<b>24,528</b>	<b>27,062</b>	<b>31,568</b>	<b>27,705</b>	<b>93,477</b>	<b>39,337</b>	<b>75,822</b>
Amortization of intangible assets	3,879	3,772	3,885	3,833	3,137	3,202	3,336	3,340	3,334	3,336	3,338	3,357	3,391	3,390	3,388	15,369	13,015	13,365
<b>GAAP operating expenses</b>	<b>22,042</b>	<b>17,996</b>	<b>16,666</b>	<b>15,468</b>	<b>17,286</b>	<b>16,521</b>	<b>17,371</b>	<b>20,209</b>	<b>23,274</b>	<b>19,958</b>	<b>19,974</b>	<b>20,134</b>	<b>21,255</b>	<b>22,138</b>	<b>22,440</b>	<b>72,172</b>	<b>71,387</b>	<b>83,340</b>
<b>GAAP operating income</b>	<b>20,557</b>	<b>25,879</b>	<b>11,548</b>	<b>5,981</b>	<b>2,937</b>	<b>3,012</b>	<b>3,322</b>	<b>5,706</b>	<b>5,500</b>	<b>9,304</b>	<b>12,532</b>	<b>14,216</b>	<b>18,257</b>	<b>25,215</b>	<b>21,197</b>	<b>63,965</b>	<b>14,977</b>	<b>41,552</b>
Interest expense	2,504	2,303	2,553	2,627	2,768	2,762	2,663	2,454	2,374	2,302	2,052	1,999	1,919	1,591	1,487	9,987	10,647	8,727
Other expense (income), net	241	(217)	(84)	(181)	24	7	(43)	67	(31)	2	242	321	185	22	(104)	(241)	55	534
Income before income taxes	17,812	23,793	9,079	3,535	145	243	702	3,185	3,157	7,000	10,238	11,896	16,153	23,602	19,814	54,219	4,275	32,291
<b>GAAP income tax expense (benefit)</b>	<b>1,091</b>	<b>(4,247)</b>	<b>(558)</b>	<b>50</b>	<b>(1,373)</b>	<b>(93)</b>	<b>(221)</b>	<b>(4,767)</b>	<b>(242)</b>	<b>189</b>	<b>(310)</b>	<b>(625)</b>	<b>1,515</b>	<b>737</b>	<b>1,277</b>	<b>(3,664)</b>	<b>(6,454)</b>	<b>(988)</b>
Non-GAAP adjustments:																		
Tax adjustments related to non-GAAP adjustments	2,904	2,928	1,589	782	1,785	391	(221)	4,788	1,616	1,450	2,442	2,999	1,718	2,911	1,624	8,203	6,743	8,507
Tax benefit from release of valuation allowance	—	4,140	—	—	—	—	—	—	—	—	—	—	—	—	—	4,140	—	—
Non-GAAP adjustments to GAAP income tax expense (benefit)	2,904	7,068	1,589	782	1,785	391	(221)	4,788	1,616	1,450	2,442	2,999	1,718	2,911	1,624	12,343	6,743	8,507
<b>Non-GAAP income tax expense (benefit)</b>	<b>3,995</b>	<b>2,821</b>	<b>1,031</b>	<b>832</b>	<b>412</b>	<b>298</b>	<b>(442)</b>	<b>21</b>	<b>1,374</b>	<b>1,639</b>	<b>2,132</b>	<b>2,374</b>	<b>3,233</b>	<b>3,648</b>	<b>2,901</b>	<b>8,679</b>	<b>289</b>	<b>7,519</b>
<b>GAAP net income</b>	<b>16,721</b>	<b>28,040</b>	<b>9,637</b>	<b>3,485</b>	<b>1,518</b>	<b>336</b>	<b>923</b>	<b>7,952</b>	<b>3,399</b>	<b>6,811</b>	<b>10,548</b>	<b>12,521</b>	<b>14,638</b>	<b>22,865</b>	<b>18,537</b>	<b>57,883</b>	<b>10,729</b>	<b>33,279</b>
Non-GAAP adjustments:																		
Non-GAAP adjustments to GAAP gross profit	4,654	492	178	239	245	207	186	196	1,582	1,714	697	4,342	3,022	196	343	5,563	834	8,335
Non-GAAP adjustments to GAAP R&D expense	—	137	152	241	147	191	241	240	240	200	291	299	303	326	376	530	819	1,030
Non-GAAP adjustments to GAAP SG&A expense	5,100	1,348	1,338	264	2,289	1,573	1,841	3,989	5,119	1,958	2,149	2,314	2,089	2,441	2,401	8,050	9,692	11,540
Non-GAAP adjustments to GAAP income tax expense (benefit)	(2,904)	(7,068)	(1,589)	(782)	(1,785)	(391)	221	(4,788)	(1,616)	(1,450)	(2,442)	(2,999)	(1,718)	(2,911)	(1,624)	(12,343)	(6,743)	(8,507)
Amortization expense	3,879	3,772	3,885	3,833	3,137	3,202	3,336	3,340	3,334	3,336	3,338	3,357	3,391	3,390	3,388	15,369	13,015	13,365
Non-GAAP adjustments to GAAP net income	10,729	(1,319)	3,964	3,795	4,033	4,782	5,825	2,977	8,659	5,758	4,033	7,313	7,087	3,442	4,884	17,169	17,617	25,763
<b>Non-GAAP net income</b>	<b>\$ 27,450</b>	<b>\$ 26,721</b>	<b>\$ 13,601</b>	<b>\$ 7,280</b>	<b>\$ 5,551</b>	<b>\$ 5,118</b>	<b>\$ 6,748</b>	<b>\$ 10,929</b>	<b>\$ 12,058</b>	<b>\$ 12,569</b>	<b>\$ 14,581</b>	<b>\$ 19,834</b>	<b>\$ 21,725</b>	<b>\$ 26,307</b>	<b>\$ 23,421</b>	<b>\$ 75,052</b>	<b>\$ 28,346</b>	<b>\$ 59,042</b>
Diluted net income per share ("diluted EPS"):																		
<b>GAAP</b>	<b>\$ 0.63</b>	<b>\$ 1.07</b>	<b>\$ 0.39</b>	<b>\$ 0.15</b>	<b>\$ 0.07</b>	<b>\$ 0.01</b>	<b>\$ 0.04</b>	<b>\$ 0.35</b>	<b>\$ 0.15</b>	<b>\$ 0.30</b>	<b>\$ 0.45</b>	<b>\$ 0.51</b>	<b>\$ 0.51</b>	<b>\$ 0.79</b>	<b>\$ 0.64</b>	<b>\$ 2.30</b>	<b>\$ 0.47</b>	<b>\$ 1.42</b>
<b>Non-GAAP</b>	<b>\$ 1.03</b>	<b>\$ 1.02</b>	<b>\$ 0.55</b>	<b>\$ 0.32</b>	<b>\$ 0.25</b>	<b>\$ 0.23</b>	<b>\$ 0.30</b>	<b>\$ 0.48</b>	<b>\$ 0.52</b>	<b>\$ 0.54</b>	<b>\$ 0.62</b>	<b>\$ 0.81</b>	<b>\$ 0.76</b>	<b>\$ 0.90</b>	<b>\$ 0.81</b>	<b>\$ 2.99</b>	<b>\$ 1.25</b>	<b>\$ 2.52</b>
Shares used to compute diluted EPS:	26,735	26,121	24,675	23,014	22,536	22,663	22,719	22,994	23,181	23,067	23,347	24,370	28,729	29,093	29,025	25,128	22,767	23,460
<b>GAAP income statement metrics as a % of net sales:</b>																		
Gross profit	16.5%	17.6%	16.1%	15.2%	14.7%	14.0%	13.4%	13.7%	13.1%	13.2%	14.3%	14.0%	14.9%	16.8%	16.6%	16.5%	13.9%	13.7%
Operating expenses	8.5%	7.2%	9.5%	10.9%	12.5%	11.9%	11.2%	10.7%	10.6%	9.0%	8.8%	8.2%	8.0%	7.8%	8.5%	8.8%	11.5%	9.1%
Operating income	8.0%	10.4%	6.6%	4.2%	2.1%	2.2%	2.2%	3.0%	2.5%	4.2%	5.5%	5.8%	6.9%	8.9%	8.1%	7.8%	2.4%	4.5%
Net income	6.5%	11.3%	5.5%	2.5%	1.1%	0.2%	0.6%	4.2%	1.5%	3.1%	4.6%	5.1%	5.5%	8.1%	7.1%	7.0%	1.7%	3.6%
<b>Non-GAAP income statement metrics as a % of net sales:</b>																		
Gross profit	18.3%	17.8%	16.2%	15.3%	14.9%	14.2%	13.5%	13.8%	13.8%	14.0%	14.6%	15.8%	16.1%	16.8%	16.7%	17.2%	14.0%	14.6%
Operating expenses	5.1%	5.1%	6.4%	7.9%	8.5%	8.3%	7.7%	6.7%	6.6%	6.5%	6.2%	5.8%	5.8%	5.7%	6.2%	5.9%	7.7%	6.3%
Operating income	13.3%	12.7%	9.8%	7.5%	6.4%	5.9%	5.8%	7.1%	7.2%	7.5%	8.3%	10.0%	10.2%	11.2%	10.5%			

